



Presented by
Management Forum

Interpersonal Project Management Skills for the Life Sciences Industries

29-30 September 2025
+ 22-23 January 2026

This two-day interactive course covers the essential interpersonal skills needed to excel as a life sciences project manager.



Format:
Live online



CPD:
12 hours for your records



Certificate of completion

Course overview

Interpersonal skills are not just ‘nice-to-have’ but are ‘must-haves’ for any successful pharmaceutical project manager.

These skills complement the technical aspects of project management, making you not just a manager, but a leader.

The course combines theoretical knowledge with practical exercises tailored to real-world pharmaceutical project management.

Topics include communication strategies, stakeholder management, conflict resolution, emotional intelligence, cross-functional team management, and effective collaboration. Investing in these skills will not only make you more effective in your role but also contribute to a more successful and harmonious work environment.

Benefits of attending

By the end of this course, participants will:

- **Develop** effective communication strategies for diverse stakeholders
- **Understand** the dynamics of cross-functional collaboration in pharmaceutical projects
- **Learn** conflict resolution techniques specific to high-stakes environments
- **Build** emotional intelligence for better team engagement and performance
- **Cultivate** leadership and influencing skills to enhance project success

Who should attend?

This course has been specifically designed to address the needs of pharmaceutical and biopharmaceutical professionals, as well as those in the medical device, animal health and other life science industries.

The programme will benefit both newly appointed and established project team leaders and managers wishing to refresh or update their skills.

Programme

Day 1

Understanding the role of interpersonal skills in pharmaceutical project management

- Defining interpersonal skills: their importance in regulated environments
- The role of interpersonal skills in achieving project milestones
- Identifying interpersonal challenges unique to the pharmaceutical industry

Effective communication with cross-functional teams

- Effective communication and how to gain project buy-in
- Preventing and overcoming misunderstandings
- Tailoring communication to diverse audiences
- Strategies for improving virtual and face-to-face communication
- Communicating effectively with the project stakeholders including cross-culturally

Stakeholder management and influencing skills

- Mapping and prioritising stakeholders in pharmaceutical projects
- Stakeholder management including how to influence without authority
- Engaging with project stakeholders
- Influencing skills

Emotional intelligence and self-management

- Self-awareness and managing emotions under pressure
- Building empathy and understanding team dynamics
- Strategies for maintaining resilience during setbacks

Building a leadership presence

- Key traits of effective leaders in pharmaceutical projects
- Improving your interpersonal skills as a leader
- Establishing credibility and building trust
- Communicating a clear vision and inspiring others

Day 2

Project team development

- Recognising the stages of team development
- How to modify your leadership style to get the best results in a project team environment
- Leveraging team strengths to improve outcomes
- Matrix management

Cross-functional team dynamics and collaboration

- Encouraging synergy across diverse functional areas and working styles
- Overcoming barriers to collaboration
- Building relationships that foster long-term teamwork

Motivating the team

- Understand how to motivate different people and what motivates your project team
- Techniques for maintaining engagement during long-term projects
- Celebrating successes and learning from failures

Conflict resolution and problem-solving in pharmaceutical projects

- Overcoming problems and root cause analysis
- Building relationships that foster long-term teamwork with different working styles
- Managing conflict

Project timeline management

- Identifying and managing common time-wasting activities in your projects
- Maximising your prime time to improve your personal performance
- Develop strategies to optimise time management to address delays and stay on track

Creating personalised action plans

Presenter



Laura Brown

Dr Laura Brown is an independent pharmaceutical project management and training consultant and Senior Lecturer for the MSc in Clinical Research at the School of Pharmacy, University of Cardiff. Laura has more than 20 years' experience of managing projects in the pharmaceutical industry and has worked for several companies including GSK, Hoechst Marion Roussel, Good Clinical Research Practices and Phoenix International. Laura has completed an MBA, with specialisation in project management. She is also the external project management expert for a pharmaceutical e-learning MSc module in project management and the author of two books on the subject including the leading title, Project Management for the Pharmaceutical Industry.

Course dates

29-30 September 2025 **Live online**
09:30-17:00 **UK (London)** (UTC+01)
Course code 15548

GBP **1,199** ~~1,399~~
EUR **1,679** ~~1,959~~
USD **1,927** ~~2,239~~

Until 25 Aug

22-23 January 2026 **Live online**
09:30-17:00 **UK (London)** (UTC+00)
Course code 15549

GBP **1,199** ~~1,399~~
EUR **1,679** ~~1,959~~
USD **1,927** ~~2,239~~

Until 18 Dec

How to book



Online:

ipi.academy/3210

Alternatively contact us to book, or if you have any queries:



Email:

info@ipiacademy.com



Phone:

[+44 \(0\)20 7749 4749](tel:+442077494749)

Discounts

- Booking more than one delegate on any one date qualifies for a **30% discount** on the second and subsequent places.
- Most events qualify for an **early booking discount** prior to 6 weeks before the course date. Be sure to check on our website, where the latest discounts will be shown.

Further information

Fee

The fee includes all meals and refreshments for the duration of the course (for venue-based courses) and a complete set of course materials (provided electronically). If you have any particular requirements, please advise customer services when booking.

Please note

IPI Academy (and our training partners) reserve the right to change the content and timing of the programme, the speakers, the date and venue due to reasons beyond their control. In the unlikely event that the course is cancelled, we will refund the registration fee and disclaim any further liability.

Terms and conditions

The rest of our terms, the event cancellation policy and the terms and conditions are on our website, please visit ipi.academy/content/terms-and-conditions

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IPI
Academy

IPI Academy is a training initiative of Falconbury and Management Forum; leading providers of industry training for over 30 years, based in the UK.

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