



Presented by
Falconbury

Mediation and Dispute Resolution for In-house Lawyers

9 June 2025
+ 6 October 2025

Mediation has a high degree of success - if the process is handled correctly. Are you up to speed and able to avoid going to court or arbitration?



Format:
Live online



CPD:
3 hours for your records



Certificate of
completion

Course overview

Resolving disputes using mediation is a proven tool that can achieve successful outcomes while saving time, money and preserving relationships and reputations in ways that litigation or arbitration often cannot. Further, mediation offers a broader range of outcomes than those available through litigation or arbitration. Recent statistics indicate that 92% of mediations settle on the day or soon after.

Mediation is suitable for a wide range of domestic and international disputes including those with external suppliers and purchasers, multi-party, regulatory, plus internally to resolve employment and workplace disputes.

The English courts are increasingly encouraging parties in dispute to seek to resolve their differences at mediation. Costs sanctions may be imposed on parties who unreasonably refuse to mediate. Some jurisdictions are imposing mandatory mediation for certain disputes. The Ministry of Justice in the UK has made proposals for what they call 'integrated mediation', ie compulsory mediation.

On this course you will learn what you need to know to represent your company successfully at a mediation. You will learn about the process of mediation, how to select a mediator, how to prepare yourself and those attending for it, what to expect on the day, how to negotiate and communicate better during the mediation, how to deal with an impasse at a mediation, how to reach a deal and how to get the most out of the process.

This webinar is a practical introduction to the complete process. It is presented by an experienced and active mediator and solicitor who will share practical knowledge in an interactive way. There will be plenty of opportunities for questions and discussion.

[1] CEDR 10th Mediation Audit 2023

Who should attend?

This interactive webinar has been specifically tailored for lawyers, especially in-house lawyers, dealing with employment and commercial disputes. It is also crucial learning for anyone involved in dispute resolution, including employment issues as well as external disputes, for example with suppliers or third parties.

Benefits of attending

By attending this course you will:

- **Understand** how mediation fits in with the dispute resolution process
- **Learn** how to select and agree on the best mediator
- **Get to grips** with how to best prepare for a mediation
- **Expand** your knowledge of the mediation process
- **Examine** how to reach a deal that works for both parties

Programme

Introduction - how mediation fits in with the dispute resolution process

The background and objectives of mediation

When is mediation right for you and your dispute?

Selecting and agreeing upon a mediator

In person or online?

Who should attend?

Preparation for the mediation

The process and what to expect during the mediation

Planning the mediation - checklist

Best practice at the mediation

Negotiation strategies

How to deal with an impasse

How to achieve a deal that works for all parties

Conclusion and final questions

Presenter



Roger Levitt

Roger Levitt, LLB, QDR, MCI Arb, is a leading business and property mediator and solicitor (non-practising). With over 40 years of legal experience, Roger has extensive knowledge in matters relating to business and property mediation, mediation for commercial and residential property, construction, business and commerce, shareholders, directors, partnerships, retail, restaurant, healthcare, franchising and financial related disputes.

Roger has a very high success rate, having helped over 75% of his clients reach an agreement through his tried and tested mediation methods. Roger is ranked as a leading mediator by Legal 500 and has ranked in the top 10 Clerksroom list of mediators.

Roger believes that it is essential to prepare thoroughly for a mediation as this gives the participants the best chance of reaching a settlement on the day.

Course dates

9 June 2025

Live online

13:30-17:00 **UK (London)** (UTC+01)

Course code 14734

GBP **400**

EUR **560**

USD **640**

6 October 2025

Live online

13:30-17:00 **UK (London)** (UTC+01)

Course code 14936

GBP **350** ~~400~~

EUR **490** ~~560~~

USD **562** ~~640~~

Until 01 Sep

How to book



Online:

ipi.academy/2571

Alternatively contact us to book, or if you have any queries:



Email:

info@ipiacademy.com



Phone:

[+44 \(0\)20 7749 4749](tel:+442077494749)

Discounts

- Booking more than one delegate on any one date qualifies for a **15% discount** on the second and subsequent places.
- Most events qualify for an **early booking discount** prior to 6 weeks before the course date. Be sure to check on our website, where the latest discounts will be shown.

Further information

Fee

The fee includes all meals and refreshments for the duration of the course (for venue-based courses) and a complete set of course materials (provided electronically). If you have any particular requirements, please advise customer services when booking.

Please note

IPI Academy (and our training partners) reserve the right to change the content and timing of the programme, the speakers, the date and venue due to reasons beyond their control. In the unlikely event that the course is cancelled, we will refund the registration fee and disclaim any further liability.

Terms and conditions

The rest of our terms, the event cancellation policy and the terms and conditions are on our website, please visit ipi.academy/content/terms-and-conditions

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IPI Academy is a training initiative of Falconbury and Management Forum; leading providers of industry training for over 30 years, based in the UK.

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