IPI Academy

MANAGEMENT forum

Presented by
Management Forum

Successfully Conducting Oral Proceedings at the EPO

10 June 2024
+ 15 October 2024

Oral proceedings are organised to conclude the majority of appeal cases, and in many opposition and examination cases. Consequently, a European patent attorney will almost certainly at some point have to attend oral proceedings, either to defend a client's invention or to attack a patent held by a competitor. To defend your client's interests correctly and competently it is vital to know what to expect at those occasions and to be property prepared for it.

Format:
Live online, Classroom

CPD:
6 hours for your records

Certificate of completion

Course overview

Oral proceedings can occur during any stage of a European application; they are organised to conclude the majority of appeal cases, and in many opposition and examination cases. Are you up to date with the latest practice and procedures in the EPO?

A European patent attorney will almost certainly at some point have to contest a case in oral proceedings, either to defend a client's invention or to attack a patent held by a competitor. Your first experience of oral proceedings can be intimidating, particularly since both the legal procedure and the facts and arguments of the case may take unexpected turns. Unlike in written proceedings, you need to react quickly and decisively whenever a surprise occurs.

To defend your client's interests correctly and competently it is vital to know what to expect at this European level and to be properly prepared for it. This workshop style programme gives participants the opportunity to become up-to-date on current practice in the EPO and to develop the necessary practical skills and confidence in preparing for and appearing at oral proceedings at all levels at the EPO.

The expert speaker will share his inside knowledge and experience and give invaluable practical and strategic advice that would otherwise require a lot of trial and error to acquire.

The EPC, EPO Guidelines, relevant case law, and the Rules of Procedure of the Board of Appeal will be discussed and referred to throughout the course when relevant.

Who should attend?

This one-day course has been specially designed for recently qualified, or part qualified, European Patent Attorneys, as well as those who are looking for a refresher and those who want to learn some new skills and extend their knowledge in this vital area.

Delegates will be familiar with EPO patent practice in general and have a good knowledge of at least the basic law governing oral proceedings.

Benefits of attending

By attending this programme you will:

- **Understand** how oral proceedings work
- **Gain** insider information on how to get your case ready
- **Get to grips** with what to do on the day
- **Learn** the techniques needed to achieve best results

Programme

Introduction

The basics and the law

- Requesting oral proceedings
- Different types of oral proceedings: procedure, form, parties, length
- Language and interpretation
- Non-attendance and withdrawal of a request for oral proceedings

Preparing for oral proceedings

- The Summons
- Preliminary opinions
- Written submissions and late requests
- Notes and materials to bring to the hearing

During the oral proceedings

- Opening phase
- Main phase
- Filing or reacting to amendments
- Dealing with other parties
- Closing phase

After the oral proceedings

- The minutes
- The written decision
- Continuing in writing

Appeal

- Basic law
- Rules of Procedure of the Boards of Appeal 2020
- Differences with first instance hearings

Presenter

Joeri Beetz

Joeri Beetz, Patent Attorney, Keltie LLP, specialises in patents in the fields of mechanical engineering, physics and control software. Amongst all the different technologies he has been extensively involved in are optical recording, medical devices, agricultural equipment, lighting, displays and automotive. He regularly represents clients in opposition procedures at the EPO, both to defend and to attack patents.

Joeri spent nine years in a Dutch patent firm based in Eindhoven, after five years of working at the in-house patent department of CNH Industrial. He joined Keltie in 2017. During his in-house period he managed a large patent portfolio for a broad range of different combine harvesters. At CNH Industrial, he built an extensive expertise in freedom to operate and patent infringement analysis and gained a keen insight in the commercial implications of different IP strategies.

In 2002, Joeri obtained his masters degree in physics at the University of Utrecht. In his final year at University, he built and tested equipment for testing particle detectors for the ALICE experiment at the Large Hadron Collider at CERN.

Course dates

10 June 2024	**Live online** 09:00-17:00 **UK (London)** (UTC+01) *Course code 13757*	GBP **499** ~~599~~ EUR **719** ~~859~~ USD **823** ~~979~~ **Until 06 May**
15 October 2024	**Classroom** London *Course code 13989*	GBP **599** ~~699~~ EUR **869** ~~1,009~~ USD **993** ~~1,149~~ **Until 10 Sep**

How to book

Online:
ipi.academy/2204

Alternatively contact us to book, or if you have any queries:

Email:
info@ipi.academy

Phone:
+44 (0)20 7749 4749

Discounts

- Booking more than one delegate on any one date qualifies for a **15% discount** on the second and subsequent places.
- Most events qualify for an **early booking discount** prior to 6 weeks before the course date. Be sure to check on our website, where the latest discounts will be shown.

Further information

Fee
The fee includes all meals and refreshments for the duration of the course (for venue-based courses) and a complete set of course materials (provided electronically). If you have any particular requirements, please advise customer services when booking.

Please note
IPI Academy (and our training partners) reserve the right to change the content and timing of the programme, the speakers, the date and venue due to reasons beyond their control. In the unlikely event that the course is cancelled, we will refund the registration fee and disclaim any further liability.

Terms and conditions
The rest of the our terms, the event cancellation policy and the terms and conditions are on our website, please visit ipi.academy/content/terms-and-conditions

Run this programme in-house for your whole team

Coming to IPI Academy for your in-house training provides an all-inclusive service which gives you access to a wide variety of content, learning platforms and delivery mechanisms as well as your own personal training adviser who will work with you from the initial enquiry through to feedback and follow-up after the programme.

With over 600 trainers, all practitioners and experts across a huge range of fields, we can provide the training you need, where you need it, when you need it, and at a price which suits your budget. Our approach to tailored learning and development consists of designing and delivering the appropriate solution for each client.

For your FREE consultation and to find out more about how we can work with you to solve your training needs, please contact our training advisers:

ALEKSANDRA BEER
Tel: +44 (0)20 7749 4749
Email: inhouse@ipi.academy

YESIM NURKO
Tel: +44 (0)20 7749 4749
Email: inhouse@ipi.academy

IPI Academy

IPI Academy is a training initiative of Falconbury and Management Forum; leading providers of industry training for over 30 years, based in the UK.

10-12 Rivington Street
London EC2A 3DU

ipi.academy
Tel: +44 (0)20 7749 4749
Email: info@ipi.academy